



Chile and its Food offer at a glance

Jaime González G.
Counsellor for Agricultural Affairs
Embassy of Chile



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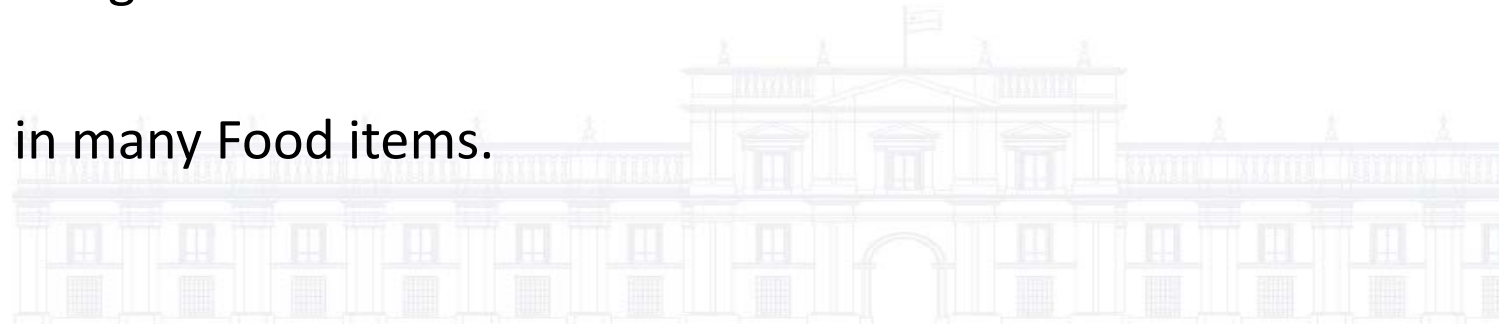


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Some great stuff in 2017

- From Chile to India
 - Walnuts, phosphine approved, instead of methyl Bromide
 - New import conditions for blueberries and avocados
 - Market Access for seafood
- From India to Chile
 - Lentils and mung beans found a nyche in Indian restaurants, first shipments occurring.
 - Walnuts, coco/coirpith, Jatropha seeds from India to Chile
 - Agreement for mangoes
 - Pomegranate arils and fruits coming soon.
- Both countries
 - PTA expanded, tariff reduction in many Food items.





Some general facts

Chile in the world

0,2 %

of world population
(17 million inhabitants)

0,3 %

of world GDP
(US\$ 240 billion in 2015)

Total Area: 75 million hectares
(70% of mountains)



Processed Food in India

Second producer of
Food worldwide

Processed Food
industry, US\$ 58 billón
(2013)

Annual growth rate
13,5%



Roughly 300 millions
consumers of porocessed
food

42,5% share in the
overall sector

14% contribution to the
GDP of manufactured
goods

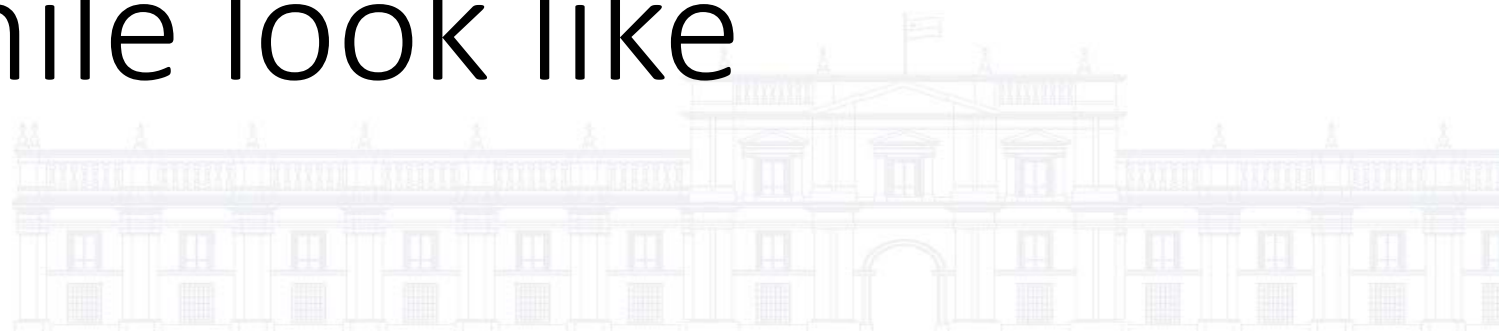
Industria de alimentos procesados en India

Segmento	Nivel de procesamiento en el sector Organizado (%)	Nivel de procesamiento en el sector informal (%)	Porcentaje total de alimentos procesado en India
Frutas y Verduras	1.2	0.5	1.7
Productos Lacteos	15	22	37
Carnes	21	-	21
Avicola	6	-	6
Pescaderia	1.7	9	10.7
Camarones	0.4	1	1.4



What does Chile look like

And what it can offer in food



Norte Grande

DRY → DRIER → DRIEST → NORTE GRANDE



Although, once in a blue moon...

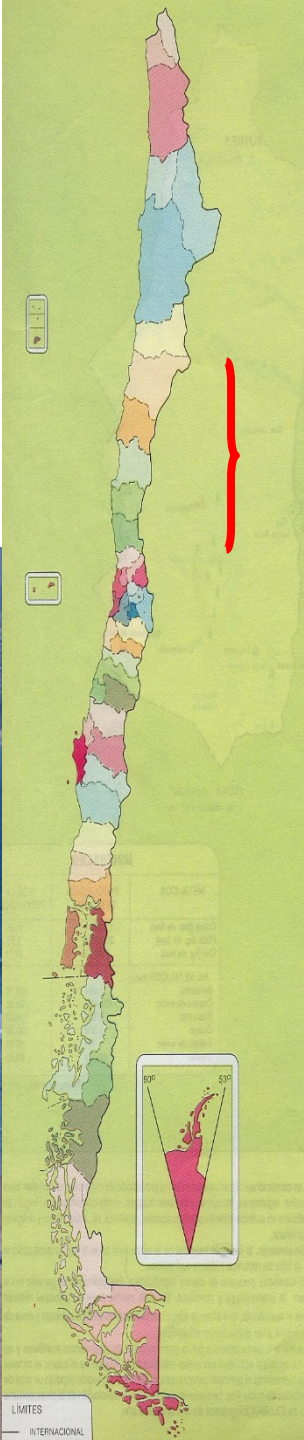


What happens in Norte Grande?

- MINING
- INDUSTRIAL FISHING
- TOURISM
- ASTRONOMY
- AGRICULTURE



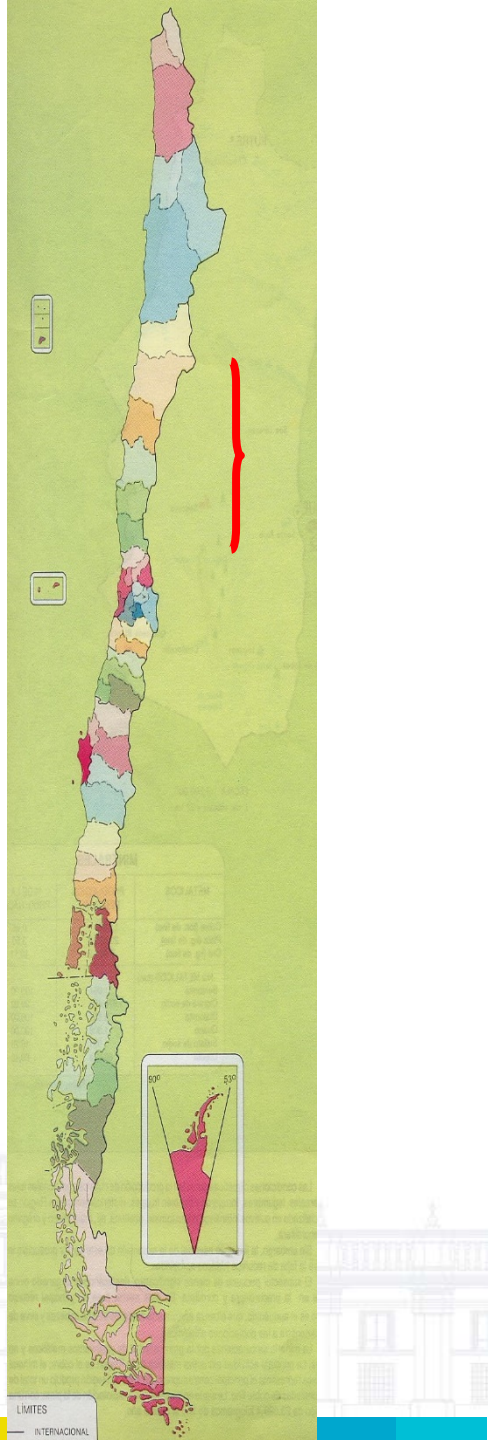
Norte Chico



From Norte chico to the world

- Sunlight and clear skies, ideal for
- Grapes (table and wine)
- Pisco (1st GI of Latin America)
- Citrus fruits
- Cherimoyas
- Papayas
- Avocados

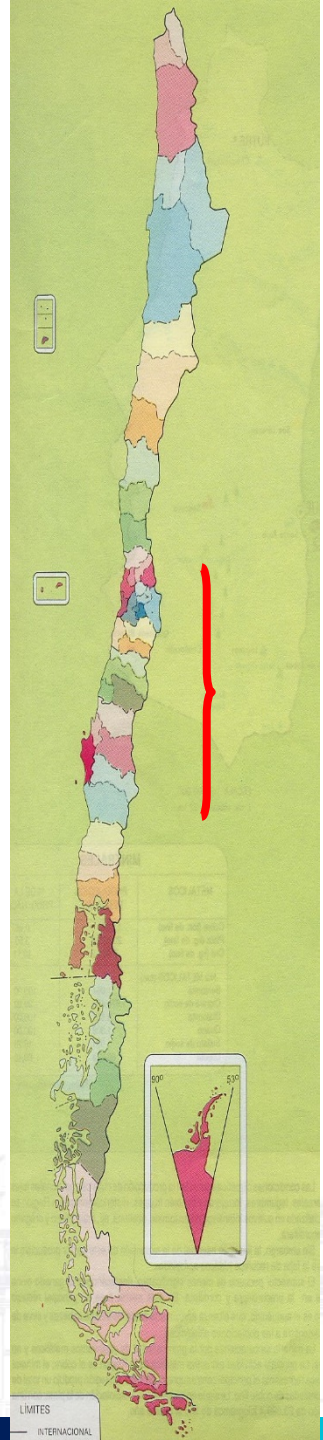




Central Chile



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About Central Chile

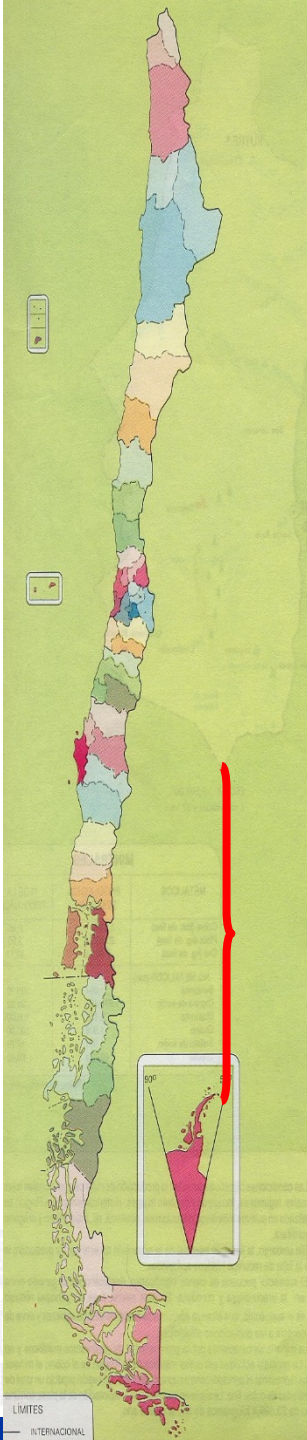
- Santiago bussiness hub
- Our best climate/soil for mediterranean fruits.
- Grapes (table grapes and world class wines)
- Kiwifruits
- Stone fruits
- Pome fruits
- Nuts (This was the year of Chilean walnut in India)



From the heart of Chile



Southern Chile



About southern Chile

- Best climate/soil combination for
- Berries
- Main agricultural activities are livestock production and forestry.
- Dream destination for vacations

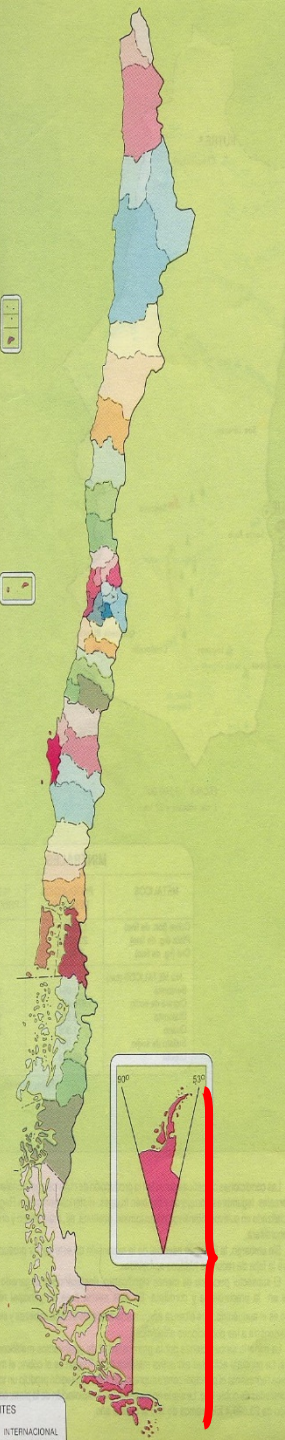


- Breathtaking landscapes
- Paradise for berries
- Chilling winters,
Temperate summers

Love dairy, beef, curanto?,
just come and try!!



Patagonia, beautiful and chilling



About the Patagonia

- Too cold for fresh fruits
- Ovine livestock (sheep)
- Paradise for Fish/shellfish
- Major touristic destination



Impossible not to mention, all along Chile

04/10/2003



Some characteristics of Chilean foods

- Attributes:
 - Innocuity (Food safety)
 - Traceability (from farm to fork)
 - Quality
 - International guarantee (GAP, GMP, etc)
 - Natural flavor
- Phytosanitary island
- Savvy post harvest experts: Best flavor and shelf life
- Now even more competitive due to expansion of preferential trade agreement.





**FOODS
FROM**

Chile



THANK YOU!!!

...Chak de phatte!!!!!!...

